

# **VIETNAM DAILY**

#### [Market Commentary]

Vietnam stock market retreated on securities and real estate stocks with a sharp rise in liquidity

#### [Futures/ETFs]

Futures contracts gained, unlike the movement of the underlying market

#### [Market Movers] BAF, KBC

[Company Updates] GAS

#### December 1, 2022

		Chg
	Index	(%, bp)
Ho Chi Minh	1,045.52	-0.28
VN30	1,053.76	+0.43
VN30 futures	1,037.70	+0.95
Hanoi	211.00	+1.06
HNX30	347.35	+0.58
UPCoM	71.43	+0.79
USD/VND	24,640	-0.25
10-yr govt bond (%)	4.91	-0
Overnight rate (%)	5.09	+52
Oil (WTI, \$)	80.26	-0.36
Gold (LME, \$)	1,775.00	+0.37

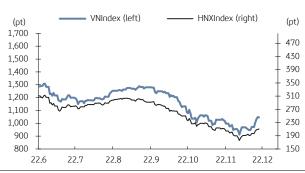


## Market Commentary

VNIndex 1	,045.52P (-0.28%)
Volume (mn shi	rs) 1,342.2 (+47.7%)
Value (U\$mn)	837.8 (+16.3%)
HNXIndex	211.00P (+1.06%)
Volume (mn shr	rs) 138.5 (+56.3%)
Value (U\$mn)	68.9 (+56.4%)
UPCoM	71.43P (+0.79%)
Volume (mn sh	rs) 63.5 (+45.3%)
Value (U\$mn)	23.9 (+59.7%)

Vietnam stock market retreated on securities and real estate stocks with a sharp rise in liquidity. Foreign investors continued to be net buyers, focusing on Vinhomes (VHM, unch), Sacombank (STB, +1%), and Masan Group (MSN, -2%). Vietnam Electricity (EVN) would record a loss of more than VND30,000 billion due to low electricity prices despite having tried to cut costs, making PV Power Nhon Trach 2 (NT2, -4.23%), PV Power (POW, -3.86%) drop. The State Bank of Vietnam (SBV) is drafting a Decree amending and supplementing some articles on foreign investors buying shares of Vietnamese credit institutions. Banking stocks like Bank for Investment and Development (BID, -5.11%), Sacombank (STB, -2.5%), and Vietinbank (CTG, -4%) fell on the news.

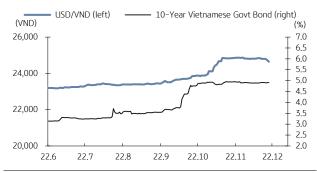
Net foreign buy (U\$mn) +43.9



#### VN Index & HNX Index

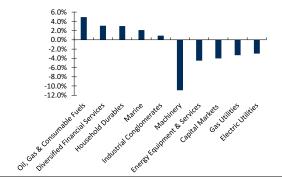
Source: Bloomberg, KB Securities Vietnam

#### USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance









## **Futures/ETFs**

VN30	1,053.76P (+0.43%)
VN30 futures	1,037.7P (+0.95%)
Open	1,041.0P
High	1,059.8P
Low	1,029.6P
_	

Futures contracts gained, unlike the movement of the underlying market. The basis remained negative between -6.9 and -22.43bps and closed at -13.64bps. Trading volume increased slightly in today's session.

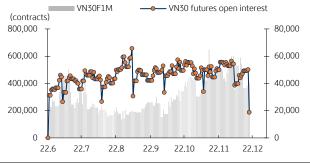
Contracts 417,883 (+2.5%)

#### VN30 futures & VN30 index



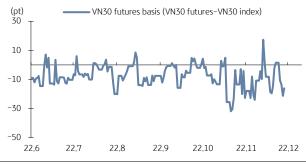
Source: Bloomberg, KB Securities Vietnam

#### VN30 futures volume & open interest



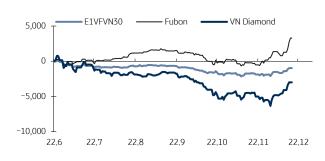
Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

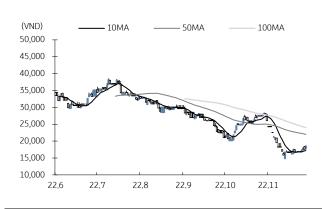
#### Vietnam ETFs - Changes in Fund Total Asset



Source: FiinPro, KB Securities Vietnam

## **Market Movers**

#### BAF Viet Nam Agriculture (BAF)

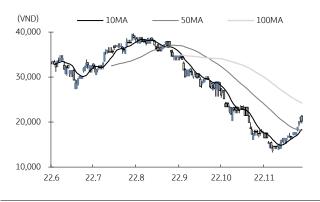


BAF closed up 5.98% to VND18,600.BAF announced the BOD's resolution on receiving the transfer

- BAF plans to make a private placement of VND600 billion worth of bonds in the fourth quarter of 2022 or the first quarter of 2023 to finance pig breeding projects of its five subsidiaries.

Source: Bloomberg, KB Securities Vietnam

#### Kinh Bac City Development (KBC)



- KBC closed down 4.49% to VND20,200.
- KBC's BOD approved an unsecured loan of VND110 billion from Tan Tap Industrial Infrastructure Development Co., Ltd to serve production and business activities. Tan Tap is KBC's subsidiary (86.54% of the charter capital owned by KBC) and contractor of KBC's Tan Tap industrial cluster in Long An province.

of 717,282 shares, equivalent to 99.9% of the charter capital of Kim Hoi Livestock Production and Trading JSC.



## PV Gas (GAS)

Bright outlook ahead

November 30, 2022	Analyst Nguyen Dinh Thuan thuannd@kbsec.com.vn
Revenue and NPAT in the third quarter grew positively	PV Gas (GAS) continued to record positive results with NPAT of VND3,029 billion (+25.4% YoY) on revenue of VND24,329 billion (+31.2% YoY). During the period, GAS provided 1.8 billion m <sup>3</sup> (+13.6% YoY) of wet gas and 547 thousand tons (+75.5% YoY) of liquefied petroleum gas (LPG) to the market.
Dry gas demand from gas–fired power plants is expected to recover strongly in the year ahead	International meteorological organizations anticipate a 50% chance of the weather entering the neutral pattern between February and April, 2023, which means less water for hydropower generation compared to the 2021–2022 period. Besides, coal-fired power projects are facing difficulties, helping to drive mobilization from gas-fired power plants, GAS's main customers. Therefore, we expect dry gas consumption to recover and reach 8,920 million m <sup>3</sup> (+16.1% YoY) in 2023.
The Block B–O Mon gas pipeline project should be GAS's long–term growth driver	LNG power plants will be of high priority for development in the future. GAS will gain from this trend when owning nine out of 14 LNG terminals which will be built and put into operation in the coming period. The first LNG project of GAS, Thi Vai LNG terminal, may be put into trial by the end of this year and start operating in 2023, with a capacity of 1 million tons/year in phase 1 and 3 million tons/year in the 2024–2025 period. Besides, the Block B–O Mon gas pipeline project should be a long-term growth momentum for GAS as it is the largest investor.
We recommend BUY for GAS with a target price of VND134,000/share	Based on valuation results, business outlook and possible risks, we maintain our BUY recommendation for GAS stocks. The target price is VND134,000/share, 21.6% higher than the closing price on November 30, 2022.



Target price	VND134,000	
Upside/Downside	21.6%	
Current price (Nov 30, 2022)	VND 110,200	
Consensus target price	VND 132,753	
Market cap	200,852	

#### Forecast earnings & valuation

FY-end	2020A	2021A	2022F	2023F
Revenue (VNDbn)	64,135	78,992	101,027	106,124
EBIT (VNDbn)	8,694	10,374	17,530	17,090
NPATMI (VNDbn)	7,855	8,673	14,428	13,898
EPS (VND)	4,028	4,356	7,538	7,261
EPS growth (%)	-34.4	8.1	73.0	-4.0
P/E (x)	10.5	16.6	20.0	20.8
EV/EBITDA (x)	7.1	10.6	14.3	14.7
P/B (x)	1.7	2.7	4.4	3.7
ROE (%)	16.1	17.0	22.6	18.3
Dividend yield (%)	8.4	4.2	2.0	2.0

Trading data

Foreign ownership

Major shareholder

3M average trading value (VNDbn)

Free float

Share price performance					
1M	3M	6M	12M		
-2	-12	-16	3		
-1	11	8	36		
	<b>1M</b> -2	1M 3M   -2 -12	1M 3M 6M   -2 -12 -16		

5%

3%

450.68

PetroVietnam (95.8%)



## **KBSV Model Portfolio**

#### **KBSV Research Team**

#### Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.43%	-1.00%
Cum. return	-31.38%	-22.67%

#### Performance vs VN30 Index



#### KBSV domestic model portfolio

Ticker	Inclusion date	Close 22/12/01	Daily return (%)	Cumulative return (%)	M ain investment catalysts
					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	44,050	-0.1%	14.0%	- BHX expects to reach break-even point soon at stores and distribution centers
(11110)					- In the long term, BHX aims to capture 10-15% of the food retail market
Binh Son					- High crack spreads would boost BSR's revenue and profit
Refinery (BSR)	22/06/30	14,600	-1.4%	-48.8%	- BSR has been conducting a feasibility report on upgrading & expanding the Dung Quat Refiner
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	110,600	-2.6%	44.3%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- NTC-3 is expected to be the main growth force in 2022
Nam Tan Uyen (NTC)	21/11/11	117,600	-0.8%	-38.8%	- Positive long-term outlook for industrial park industry
(NIC)					- Healthy financial structure
					- Office lease management & E-town Central occupancy generates stable cash flow
Refrig Elec Eng (REE)	18/10/11	74,100	0.1%	150.6%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT O and					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	75,200	0.8%	210.0%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(1 - 1)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	26,750	-1.8%	41.5%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
BY 0					- Gain benefit from growing LNG demand
PV Gas (GAS)	20/12/11	106,700	-3.2%	45.4%	- Expectation on global oil price recovery
(GA3)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group	19/12/04	18,750	1.9%	68.4%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	20,500	-3.1%	99.5%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

## **Market Monitors**

#### Ho Chi Minh – Net foreign buys/sells

Chg	For. own	Net buy
(%)	(%, -1d)	(VND bn)
-1.8%	23.6%	211.2
-2.5%	23.9%	145.7
-2.9%	30.1%	105.8
-5.2%	12.5%	101.6
-1.1%	20.1%	83.2
Chg	For. own	Net sell
(%)	(%, -1d)	(VND bn)
6.6%	25.0%	-47.5
-4.0%	27.4%	-58.5
-3.4%	3.0%	-8.2
-5.0%	9.6%	-20.3
-2.6%	62.7%	-43,2
	(%) -1.8% -2.5% -2.9% -5.2% -1.1% Chg (%) 6.6% -4.0% -3.4% -5.0%	(%) (%, -1d)   -1.8% 23.6%   -2.5% 23.9%   -2.9% 30.1%   -5.2% 12.5%   -1.1% 20.1%   Chg For. own   (%) (%, -1d)   6.6% 25.0%   -4.0% 27.4%   -3.4% 3.0%   -5.0% 9.6%

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst weekly performance

-		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Metals & Mining	26.4%	HPG, HSG, NKG, KSB
Diversified Financial Services	23.4%	EVF, OGC
Construction & Engineering	20.2%	DIG, HDG, VCG, PC1
Building Products	17.9%	VGC, BMP, SHI, DAG
Specialty Retail	16.6%	MWG, FRT, CTF, HAX
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Containers & Packaging	-3.6%	TDP, SVI, MCP, TPC
Beverages	-2.7%	SAB, BHN, SMB, SCD
Hotels, Restaurants & Leisure	-1.5%	AST, VNG, DSN, DAH
Insurance	-0.4%	BVH, MIG, BIC, BMI
Machinery	-0.1%	TCH, HHS, SRF, SHA

Source: Bloomberg, KB Securities Vietnam

#### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-1.9%	17.3%	11.4
IDC	-2.8%	0.5%	8.4
PVI	1.4%	59.0%	3.5
TNG	0.0%	6.4%	2.9
CEO	9.9%	0.5%	2.7
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVC	-8.4%	0.6%	-0.4
THD	3.4%	1.2%	-0.4
EID	-0.5%	22.3%	-0.1
MBG	4.4%	1.1%	-0.1
AAV	10.0%	0.1%	-0.1

Source: FiinPro, KB Securities Vietnam

#### Sectors – Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Metals & Mining	14.7%	HPG, HSG, NKG, KSB
Health Care Providers & Services	12.8%	TNH, JVC, VMD
Food Products	8.3%	VNM, MSN, KDC, VHC
Oil, Gas & Consumable Fuels	8.3%	PLX, PGC, CNG, GSP
Textiles, Apparel & Luxury Goods	7.7%	PNJ, TCM, MSH, GIL
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Paper & Forest Products	-23.3%	DHC, HAP, HHP, VID
Trading Companies & Distributors	-22.7%	VPG, TSC, BTT, TNA
Specialty Retail	-14.7%	MWG, FRT, CTF, HAX
Chemicals	-12.6%	GVR, DGC, DPM, DCM
Diversified Financial Services	-9.8%	EVF, OGC

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E(X)	(X)	EPS CAGR	ROE(%)		P/B	(X)	Performance(%)			
000101			THEE	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	120,184 (4.8)	22.5	34.1	35.6	14.7	5.8	6.6	2.4	2.2	-3.6	10.0	21.1	-2
Real estate	VHM	VINHOMES JSC	79,385	339,478 (14.753)	178,529 (7.2)	26.6	7.3	6.2	35.9	22.4	21.4	1.6	1.3	0.0	21.1	21.1	-3
	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	53,350 (2.2)	17.8	27.3	18.8	-7.6	7.8	10.6	2.1	2.0	-2.0	10.5	14.1	
	NVL	NO VA LAND INVES	45,853	86,712 (3.768)	412,880 (16.7)	31.3	8.1	6.0	6.7	10.8	13.1	0.8	0.6	4.5	11.2	-65.1	-3
	KDH	KHANG DIEN HOUSE	28,347	19,167 (833)	77,486 (3.1)	11.6	17.0	15.1	13.7	11.1	11.4	1.7	1.6	2.7	34.0	23.5	-:
	DXG	DATXANHGROUP	21,130	12,594 (547)	145,201 (5.9)	13.9	9.9	10.5	-	7.6	6.4	0.7	0.6	6.6	37.9	-5.2	-
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	102,151 (4.1)	6.3	13.4	11.6	11.7	21.1	19.0	2.8	2.3	- 1.4	9.5	6.5	
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	74,530 (3.0)	12.7	12.5	9.7	-5.3	17.9	18.4	2.1	1.7	-2.7	5.3	17.5	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	180,123 (7.3)	0.0	4.6	4.4	14.3	20.8	17.5	0.8	0.7	6.0	23.9	7.0	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	224,401 (9.0)	1.4	7.7	6.6	50.3	15.9	17.9	1.3	1.1	- 1.8	8.7	9.4	
Banks	VPB	VIETNAMPROSPERI	15,296	101,381 (4.406) 73,327	302,018 (12.2) 237,922	0.0	6.0	7.0	18.8	20.4	16.0	1.1	1.0	0.6	11.9	- 1.7	
	MBB	MILITARYCOMMERC	16,173	(3.187) 40,641	(9.6) 45,734	0.0	4.6	3.9	14.6	24.7	23.1	1.0	0.8	3.4	14.6	0.0	
	HDB	HDBANK	16,320	(1.766) 33,548	(1.8) 485,017	4.2	5.1	4.7	23.3	23.4	20.7	1.1	0.9	2.3	7.4	-4.2	
	STB	SACOMBANK	18,600	(1.458) 28,732	( 19.6) 115,954	14.0	-	-	26.5	12.7	15.8	1.0	0.8	1.0	11.0	19.5	
	TPB	TIEN PHONG COMME	20,630	(1.249) 22,745	(4.7) 119,969	0.0	5.9	5.1	37.4	20.9	19.5	1.1	0.9	-0.7	9.3	0.2	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(4.8)	0.2	-	-	27.3	17.7	14.6	-	-	-0.7	15.3	-39.3	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(1.6) 5,798	21.0	-	-	15.8	-		-	-	- 1.1	- 1.6	-9.6	
	BMI	BAOMINHINSURANC	22,250	(106) (19,947	(0.2)	14.2	-	-	9.1	-		-	-	-0.5	15.2	- 10.9	
	SSI	SSI SECURITIES C	20,676	(867) 9,108	(14.6) 180,913	55.4	-	-	-3.2	-	-	-	-	-2.3	17.5	10.9	
Securities	VCI	VIET CAPITAL SEC	21,154	(396)	(7.3)	71.9	-	-	-4.0	-	-	-	-	-0.6	25.1	-7.8	
	HCM	HOCHIMINHCITY	22,265	8,907 (387) 5,734	152,815 (6.2)	52.4	-	-	- 19.0	-	-	-	-	-2.5	14.1	2.9	
	VND	VNDIRECTSECURIT	6,983	(249)	276,302	27.2	-	-	36.3	-	-	-	-	-0.7	28.0	14.4	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9.900)	184,046 (7.4)	42.1	20.5	18.2	4.0	26.6	29.7	5.1	5.0	-0.4	1.6	2.9	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	34,728 (1.4)	36.9	21.8	19.6	7.3	23.5	22.8	4.7	4.1	- 1.9	-2.2	-3.9	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4.855)	108,806 (4.4)	16.5	31.3	21.3	-51.9	12.2	17.2	3.7	3.2	-2.0	12.4	15.6	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	22,532 (0.9)	48.8	-	-	-	-			-	-0.9	7.4	9.7	
Industrials	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	30,280 (1.2)	11.0	-	-	-88.5	-			-	0.2	2.0	-2.9	
transport)	GMD	GEMADEPTCORP	33,100	9,976 (434) 5,208	34,851 (1.4)	10.8	15.5	15.9	-57.0	13.7	13.2	2.1	1.9	-0.8	2.2	1.6	
	CII	HOCHIMINHCITY	22,600	5,398 (235)	67,852 (2.7)	38.4	4.5	22.1	65.7	16.0	3.0	0.7	0.7	3.8	24.7	-5.7	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	# N/A (# N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials (capital goods)	GEX	GELEXGROUP JSC	15,802	10,411 (452) 5,438	189,009 (7.6)	37.7	-	-	- 14.4	-	-	-	-	-2.3	16.3	9.0	
	CTD	COTECCONS CONSTR	73,200	5,438 (236) 18,419	17,365 (0.7) 39,976	3.6	-	-	-52.4	-	-	-	-	- 1.4	19.0	- 17.7	
	REE	REE	51,826	(800)	(1.6)	0.0	10.3	10.3	-4.5	16.0	15.7	1.7	1.5	0.1	6.2	-3.8	

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	value	For	P/E(X)		EP S C A G	ROE (%)		P/B(X)		Performance (%)			
			riice			avail (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	40,032 (1.6)	46.1	14.3	14.7	- 17.5	25.1	21.8	3.5	3.2	-3.2	0.9	-3.0	10.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	23,629 (1.0)	31.4	9.1	8.0	- 10.5	19.8	19.9	-	-	-3.1	6.3	1.0	0.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	1,149 (0.0)	34.1	14.7	7.4	-5.1	6.2	11.7	-	-	-0.4	6.9	-9.9	-44.
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6.314)	707,971 (28.5)	18.0	9.8	8.0	21.9	12.2	13.4	1.1	1.0	1.9	30.7	25.0	-47
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	90,037 (3.6)	36.5	3.2	5.2	-0.5	36.0	21.2	1.1	1.0	-3.4	8.2	-9.5	-21
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	116,342 (4.7)	46.5	3.9	6.4	-4.5	45.7	22.8	1.6	1.4	-3.1	9.7	- 12.7	-23.
	HSG HOA SEN GROUP	HOA SEN GROUP	18,864	11,063 (481)	133,548 (5.4)	38.9	9.1	5.9	67.9	7.0	10.0	0.6	0.5	6.7	30.2	3.0	-61
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	23,385 (0.9)	97.2	-	-	17.2	-	-	-	-	1.5	14.7	-1.3	-62
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	30,722 (1.2)	4.6	29.4	11.6	-51.0	4.7	12.0	1.3	1.8	4.2	11.8	5.7	-42
Energy	PVD PETROVIETNAM DRI 17,	17,727	9,854 (428)	110,218 (4.4)	39.9		19.2	- 11.9	- 1.2	1.9	0.6	0.6	-2.5	18.5	-4.9	-31	
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	32,276 (1.3)	35.9	7.8	7.2	2.2	14.6	14.4	1.1	0.9	-3.7	10.3	12.2	- 19
	MWG	MOBILEWORLDINV	46,500	65,024 (2.826)	168,911 (6.8)	0.0	12.9	9.0	14.4	22.7	26.9	2.8	1.9	-0.1	16.8	- 12.1	-35
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	30,051 (1.2)	0.0	15.7	13.5	2.4	24.3	21.8	3.1	2.6	-2.6	4.3	8.9	15
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	2,041 (0.1)	70.6	-	-	-	-	-	-	-	7.0	19.2	- 18.1	-62
	FRT	FPT DIGITAL RETA	18,800	2,227 (097)	98,612 (4.0)	30.3	17.0	14.5	-75.2	26.2	27.0	4.0	3.3	-3.8	18.2	- 15.4	2
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	29,328 (1.2)	34.6	6.4	7.2	41.2	29.7	23.6	1.8	1.7	0.0	10.6	5.3	-40
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,055 (0.0)	45.4	11.9	11.2	10.7	22.0	21.1	2.6	2.4	-2.1	2.9	-1.2	-25
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/ A (# N/ A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	56,667	61,301 (2.664)	91,865 (3.7)	0.0	15.2	13.0	15.5	27.2	28.0	3.7	3.2	0.8	6.7	-0.4	-3

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

#### Equity

Duong Duc Hieu – Head of Equity Research hieudd@kbsec.com.vn

#### Banks, Insurance & Securities

Nguyen Anh Tung – Senior Analyst tungna@kbsec.com.vn

Nguyen Duc Huy – Analyst huynd1@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

#### Oil & Gas, Utilities

Tieu Phan Thanh Quang – Analyst quangtpt@kbsec.com.vn

#### Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

#### **Retails & Consumers**

Pham Phuong Linh - Analyst linhpp@kbsec.com.vn Research Division research@kbsec.com.vn

#### Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Le Hanh Quyen – Analyst quyenlh@kbsec.com.vn

#### Strategy, Chemicals

Thai Huu Cong - Analyst congth@kbsec.com.vn

#### Strategy, Fishery & Textiles

Tran Thi Phuong Anh – Analyst anhttp@kbsec.com.vn

#### Support team

Nguyen Cam Tho – Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)							
Positive:	Neutral:	Negative:					
Outperform the market	Perform in line with the market	Underperform the market					

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.